

## **Alexander Coutts**

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### **Employment**

2015-Present Assistant Professor of Economics, Nova School of Business and Economics,  
Universidade Nova de Lisboa, Lisbon, Portugal.

### **Education**

PhD. in Economics, New York University, 2015.  
M.Phil. in Economics, New York University, 2014.  
M.A. in Economics, Queen's University, 2010.  
B.A. in Honours Economics, University of British Columbia, 2008.

### **References**

Professor Andrew Schotter  
19 West Fourth St., 6<sup>th</sup> Floor  
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Professor David Cesarini  
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Professor Hunt Allcott  
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Professor Pedro Vicente  
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### **Research Fields**

Development Economics, Experimental Economics, Behavioral Economics.

### **Teaching Experience**

Summer 2018 Behavioral Insights for Business and Finance, Universidad de los Andes - School  
of Management.  
Spring 2018 Development Economics (Bachelor's), Nova SBE.  
2016-Present Microeconomics II (Ph.D.), Nova SBE.  
2016-Present Game Theory (Master's), Nova SBE.  
2016-Present Behavioral Economics and Finance (Master's), Nova SBE.  
Fall 2014 Microeconomic Theory and Analysis (Bachelor's), NYU, TA for Danilo Guitoli.  
Spring 2011 Intermediate Macroeconomics (Bachelor's), NYU, TA for Chetan Dave.  
2008-2009 Introductory Micro/Macroeconomics, Queen's University, TA for Ian Cromb.

## **Research Experience and Other Employment**

2015-Present	Novafrica Resident Member.
2011-2013	Center for Technology and Economic Development, NYU, Research Assistant.
Summer 2011	Assistant Coordinator for Innovations for Poverty Action, Uganda, “Evaluating Village Savings and Loan Associations in Uganda”. PIs: Dean Karlan, Bram Thuysbaert.
Summer 2010	Research Intern for Save the Children, Vietnam, “Expanding Access to Financial Services for Rural Low-Income Women”.
2008-2009	University of British Columbia, Research Assistant for Giovanni Gallipoli.

## **Conference Presentations**

2018	ECBE (Bergen, as discussant), SEEDEC (Wageningen), THEEM (Kreuzlingen), CSAE (Oxford), UECE Lisbon Meetings (Lisbon).
2017	UECE Lisbon Meetings (Lisbon), NYU CESS (New York), ESA Europe (Vienna), PEJ (Vila Real), ESA World (San Diego), THEEM (Kreuzlingen).
2016	UECE Lisbon (Lisbon), Advances with Field Experiments (Chicago), EEA (Geneva), GAMES (Maastricht), Novafrica Conference (Lisbon), PEJ (Coimbra), ASFEE (Cergy-Pontoise), IMEBESS (Rome), SMYE (Lisbon), RES Junior (Sussex).
2015	ESA Europe (Heidelberg), RES Post Graduate Meeting (London).
2014	ESA North America (Fort Lauderdale), ESA World (Honolulu).

## **Seminars**

2018	WZB Berlin, SHUFE, NYU Shanghai, University of Amsterdam, University of Alicante, HEC Lausanne ( <i>planned</i> ), University of Portsmouth.
2017	Catolica Porto, ICS - U Lisboa.
2015	Navarra Center for International Development.

## **Grants**

2018	Fundação para a Ciência e Tecnologia - Research Grant (Portugal), Co-PI (PI: Pedro Vicente), “Belief Systems and Health Behaviors in Guinea Bissau”, 239,852 EUR.
2017	Hamburgische Wissenschaftliche Stiftung, Co-PI (with Leonie Gerhards and Zahra Murad), “Performance Beliefs and Allocation of Teamwork: An Experiment”.
2013	Russell Sage Foundation, PI, Project #98-14-06 “Belief Biases with Financial Stakes”.

### **Honors, Scholarships, and Fellowships**

2009-2014	MacCracken Graduate Fellowship (NYU).
2009-2013	SSHRC Doctoral Fellowship (SSHRC Canada).
2008	Joseph-Armand Bombardier Canada Graduate Scholarship (Master's level; SSHRC Canada), Tri-Council Recipient Recognition Award (Queen's University).
2007	Joseph A Crumb Prize for Best Graduating Honors Economics Thesis (UBC), Dal Grauer Memorial Scholarship (UBC), Margaret Lawrence Scholarship in Arts (UBC), Trek Excellence Scholarship for Continuing Students (UBC), Summer Scholarship (UBC).

### **Publications**

Coutts, A. (2018). *Good news and bad news are still news: Experimental evidence on belief updating*. **Experimental Economics**, 1-27.

*Testing Models of Belief Bias: An Experiment*. Forthcoming: **Games and Economic Behavior**

### **Working Papers**

*Identifying communication spillovers in lab in the field experiments*

*No one to blame: Biased belief updating without attribution* [Joint with Leonie Gerhards and Zahra Murad]

*Does Information Break the Political Resource Curse? Experimental Evidence from Mozambique* [Joint with Alex Armand, Pedro Vicente, and Ines Vilela]

### **Work In Progress**

*Incentive Effects in Providing Performance Feedback* [Joint with Catia Batista and Julia Seither]

*An Experimental Investigation of the Wisdom of Crowds* [Joint with Joana Pais and Gonzalo Polavieja]

*Belief Systems and Health Behaviors in Guinea-Bissau* [Joint with Teresa Molina Millan and Pedro Vicente]